

भारतीय जीवन बीमा निगम
LIFE INSURANCE CORPORATION OF INDIA

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Ref: Mktg./ZD/31/2010

16.08.2010

**All Zonal Managers and
Sr. / Divisional Managers (In-charge) of Divisions**

Re: Revision in advance in case of Premature disposal of car for the Agents

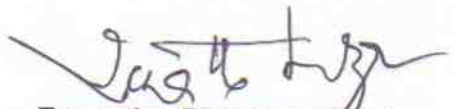
We have, vide CO Circular Ref: Mktg./ZD/18/2010 dated 30.04.2010 modified Scheme of Advances to Agents, 2001. The following are the guidelines for grant of advance in case of premature disposal of car:

Premature disposal of car in case of total loss (declared by the insurance company) will be allowed by SDM (I/C) without any restriction of period elapsed from the previous car advance. Fresh advance may be granted provided the insurance claim proceeds are deposited with the Corporation for adjustment against fresh advance to be given for purchase of new car.

Premature disposal of car in the cases other than total loss will be decided by Zonal Manager (I/C) of Zones only after 4 years from the date of previous car advance. A Car advance given in such cases will be counted as one of the four interest free advances given to club members. The outstanding advance of the previous car has to be realized in one Lump sum. The car has to be disposed off as per rules and the O/S advance to be recovered out of sale proceeds, balance remaining, if any has to be remitted by the agent concerned.

The amount of fresh advance on premature disposal may be the same as grant of fresh advance i.e Actual price of the new car or 75% of last two year's renewal commission or 20 lacs for Corporate Club members, whichever is less. In case of Chairman's Club Members, the fresh advance shall be restricted to purchase price of the new car or 75% of last two years commission or 6.00 lacs, whichever is less and for ZM club members, the fresh advance shall be restricted to purchase price of the new car or 60% of last two years commission or 5.00 lacs, whichever is less.

This circular has immediate effect. The provisions of this circular may be brought to the notice of all concerned. All other provisions and instructions, terms and conditions governing grant of various advances under the Scheme of Advances, 2001, issued from time to time shall remain unaltered.


Executive Director (Mktg.)